

Why send referrals to (or do business with) Dial Tone Services (DTS)?

- DTS has **over fifty years of combined experience in Telecommunications**. Experience from GTE to Verizon, Pac Bell/SBC to AT&T and beyond.
- DTS is a platinum level solution provider for AT&T. That means **we're in the top five percent** of over 250 relationships that AT&T has with their non direct sales channel.
- DTS has earned the business from **thousands of clients** by not only **finding/negotiating the best price and terms** but also by **taking the hassle out of dealing with the ordering and delivery** coordination from the phone companies.
- DTS co-founders Ron Sweetman and Doug McMillan are still working the business daily! Hands on ownership and involvement from the two individuals that started with a mission ten years ago to help small to medium sized business's *"take the hassle out of dealing with the phone companies!"* Call us control freaks or perfectionist but the bottom line is that we both get charged up by helping folks utilize telecommunications tools to improve their businesses.
- **Your customers order Data solutions every day directly from telecom carriers**. This is time consuming and frustrating in nearly every case. Why not help you customers focus on their core business and let your data solution partner (DTS) make your customers life simpler and save them money?
- **Working with DTS is simple**. Provide a point of contact at your customer's location. We'll take it from there. We provide technical analysis, gaining quote(s) from carriers, Q &A, Order processing and implementation coordination from start to finish and beyond!
- **DTS pays you** a monthly residual commission share on the ongoing monthly recurring billing. Average monthly residual share payment to referral source is \$20-\$40 per T1 circuit. That's \$900 to you over three years.
- Just to show how serious we are about earning your trust; **we'll pay you a \$500 bonus on your first T1 order**.
- Examples of common data services that your clients need, use and order every day: **Internet Access** (T1 to T3), **Point to Point** (Private Line), **PRI** (Primary rate ISDN), **MPLS** – Multi Protocol Label Switching (Quickly replacing frame relay circuits!), **DSL, VOIP**.
- **Existing customer T1 circuits** that have been in place more than two years should be near the end of term agreement and up for better pricing opportunities. **Let DTS save them money this time around!**
- **Existing customers are upgrading from DSL to T1 EVERY day!** Let DTS simplify and save your customers headaches!
- **Existing frame relay or private line WAN's** can be improved and cost savings found by migrating to MPLS service.